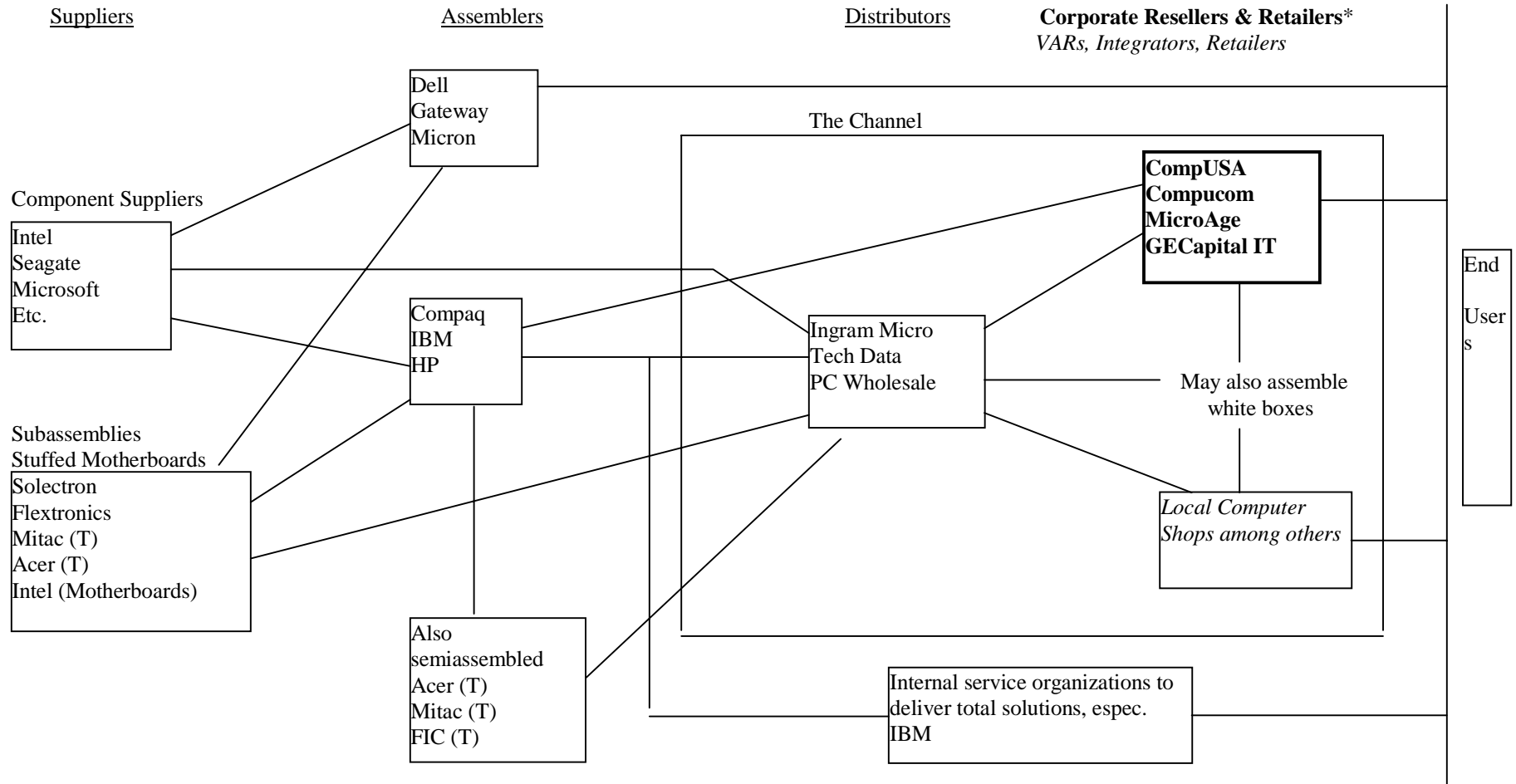


Figure 1: PC Value Chain Prior to Internet, circa 1995

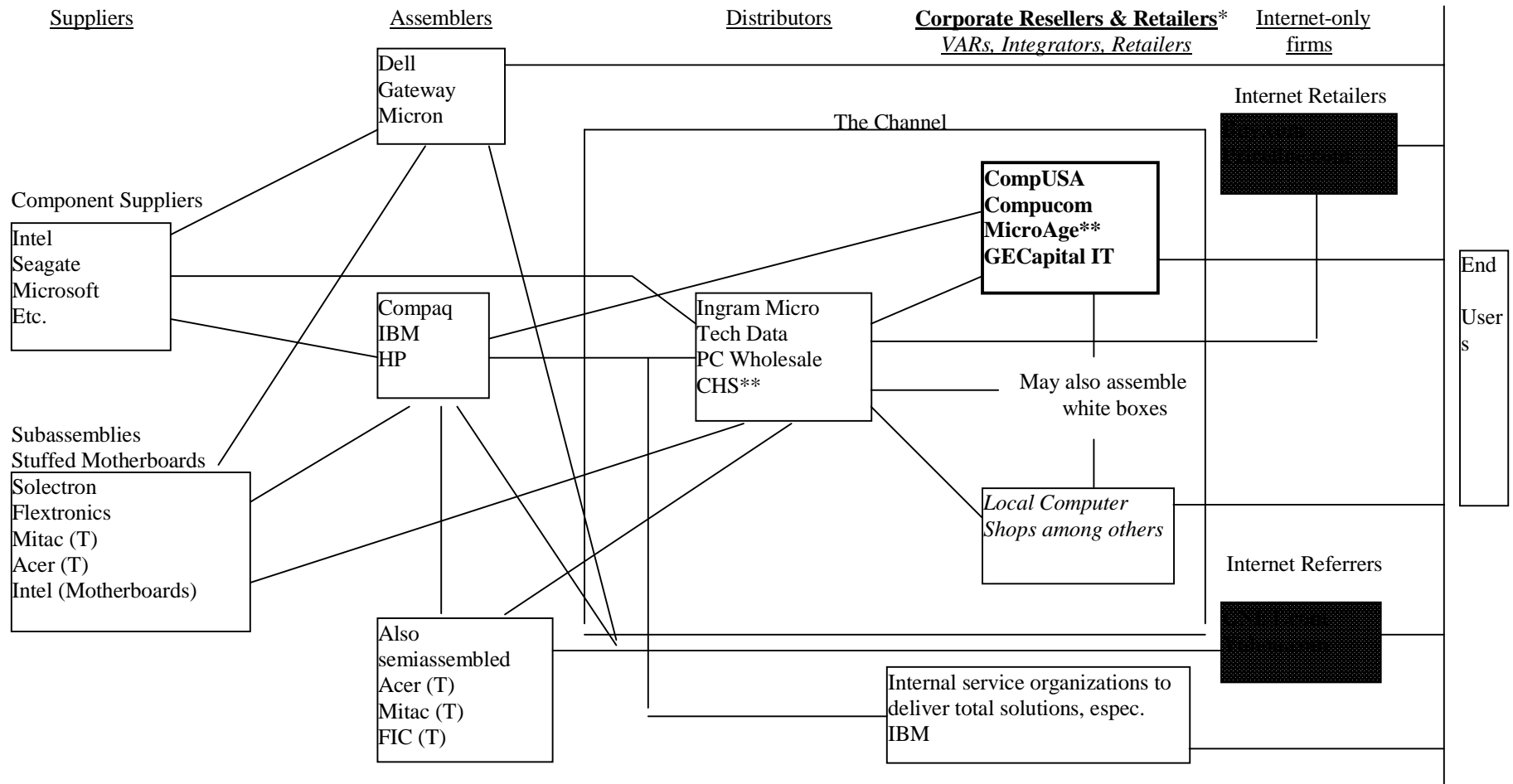


* The Corporate Resellers & Retailers tend to be larger than VAR, Integrators, Etc.

T = Taiwanese Vendors

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Figure 2: PC Value Chain, circa 2000



* The Corporate Resellers & Retailers tend to be larger than VAR, Integrators, etc.

** MicroAge and CHS filed for bankruptcy in April 2000.

T = Taiwanese Vendors

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